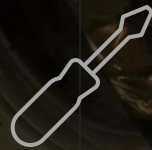
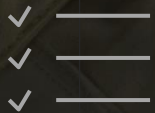


[sales@loriot.io](mailto:sales@loriot.io)



# LORIoT

## IoT Consultancy Services









## Premise

LORIoT's IoT and technology professionals are industry leaders in guiding organizations through the end-to-end steps of enterprise IoT transformation and LoRaWAN® network deployment.

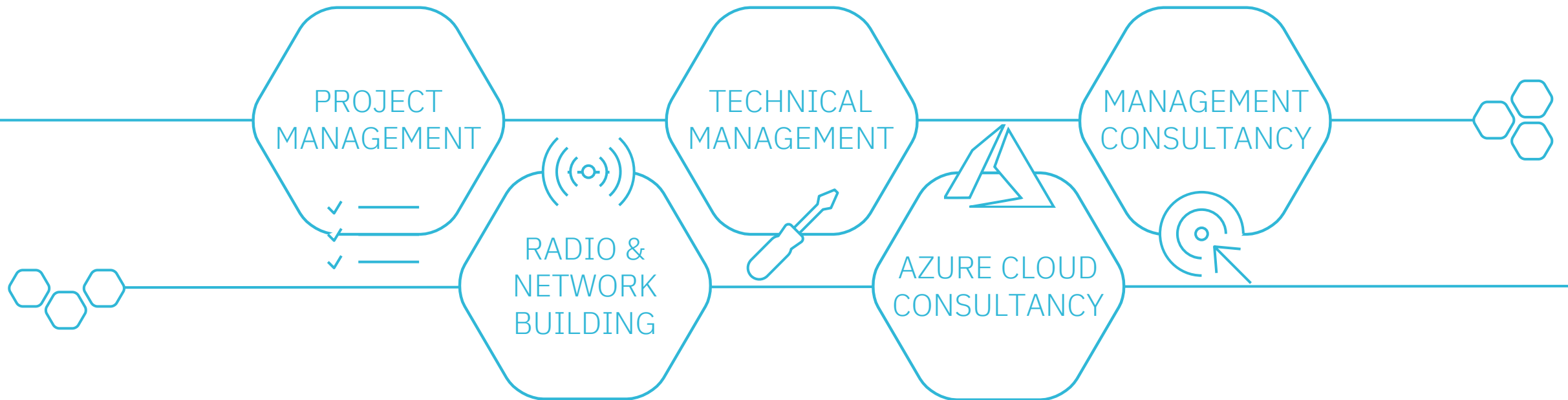
Ensure the highest return on investment (ROI) on your LoRaWAN® network by investing in an experienced led strategy, design, implementation, and optimization of the systems that empower your people to new levels of performance.

## Facts & Figures

-  Founded in Switzerland in **2015**
-  **150+** Countries
-  **20'000+** Registered Users
-  **17** Distributed Public Servers
-  Worldwide on-premise  
Deployments
-  **11** Nation-wide Deployments  
**35+** Smart Cities supported

# Areas of Expertise

IoT requires expertise across a wide range of information technology fields and you can leverage our knowledge with consultancy services in the following areas:



WITHOUT **STRATEGY**  
EXECUTION IS AIMLESS.  
WITHOUT **EXECUTION**  
STRATEGY IS USELESS.

*Morris Chang*

# Project Management

Project Management expertise in LoRaWAN network deployment. Can provide guidelines in deployment methodology and best practices. [Suitable for clients managing their first PoC, production service or scaling up phase.](#)

✓ Planning the Server and Network Architecture

✓ Identifying the right Hardware for the Use-Case

✓ Contrasting Expectations and Technological Limitations

✓ Managing Deployment Timelines



# Radio & Network Building

LoRa Radio expertise, providing a methodology for radio planning phases. Can provide guidelines on device and gateway deployment/installation and radio mapping. [Recommend for clients deploying network infrastructure to maximize potential.](#)

✓ LoRaWAN® best practices

✓ Radio coverage mapping

✓ Device & Gateway  
Deployment

✓ Network Optimization



# Technical Management

LORIOT and LoRaWAN® technical expertise. Can provide dedicated support for specific activities such as support of the commercial launch, configuration recommendations, support in hardware provisioning, API integration, and functional testing. [Recommended for all clients for a fast track to network server familiarisation and integration.](#)

✓ LoRaWAN® specification deep dive

✓ Device & Gateway provisioning and management

✓ Network operations and maintenance

✓ Network infrastructure and integration



# Azure Cloud Consultancy

Our Azure Cloud experts will help you to seamlessly integrate your LoRaWAN data into your cloud infrastructure. With their extensive know-how of the Azure cloud services our consultants will support you in developing a scalable and future proof architecture for your IoT use cases.

- ✓ Ingestion of LoRaWAN data into the Azure cloud infrastructure
- ✓ Support in building an azure cloud architecture around your IoT use case
- ✓ Integration of the LORIoT Network server into your Azure cloud infrastructure
- ✓ Support in setting up data processing pipeline to compute, store and visualize your IoT data





# Management Consultancy

Execute business & advisory consulting tasks for business/use-case development, ecosystem planning and product positioning. Suitable for clients who are looking to increase adoption of their service.

✔ Business development and commercialization

✔ Product adoption and scaling strategy

✔ Product positioning and implementation

✔ Ecosystem growth and partner models



# Pricing

Consultancy sessions are held via video conference or in-person where possible, and to take advantage of this service, please get in touch for more details about our services and our hourly rates.

- email: [sales@loriot.io](mailto:sales@loriot.io)
- our [contact form](#)



A background image showing a rocket launch at sunset. The rocket is ascending vertically, surrounded by a large plume of white and orange smoke. The launch pad structure is visible in the foreground, and the sun is setting on the horizon, casting a warm glow over the scene.

**WHAT'S YOUR  
NEXT GOAL?  
LET'S WORK  
TOGETHER!**